

# Providing the Links in Today's Supply Chains

TECHSTONE TECHNOLOGY PARTNERS LLC.  
PROVIDES SOLUTIONS THAT ENABLE SUPPLY  
CHAIN EFFICIENCIES

TechStone Technology Partners, LLC provides consulting services that emphasize integrated and scalable solutions to solve the business problems of today. The software that TechStone deploys and customizes embraces the latest new movement to service-oriented architectures and solves CFO related issues such as supply chain integration and automation. TechStone provides small but highly specialized consulting teams that leverage proven architectures, reusable processes and customizable methodologies to deliver technology solutions that solve tough supply chain process problems. TechStone leverages the best in technology to automate these processes.

## **Solving Supply Chain Inefficiencies**

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Through mergers, acquisitions and organic growth, companies are faced with more complex supply chains in which to conduct transactions both with external and internal partners. The need for more accessible means to transactional information has increased. TechStone helps companies develop single unified platforms in which to send data through their supply chains. This unified platform reduces costs and complexities that are inherent in organizations with growth. TechStone provides a platform that enhances business process management and trading partner interactions. Trading partner management is automated by supporting a company's existing EDI customers and suppliers through standards-based protocols. These standards include; EDIINT (AS2), ANSI X12, UCS, EDIFACT and others. TechStone helps companies leverage EDI as well as Web Services too.

## **PO/Invoice Automation**

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TechStone provides flexible message formats. Documents such as purchase orders, purchase order requests and invoices can be sent and received via EDIINT, XML or custom formats from Web services in real-time, batched and over the internet. EDI is still the most popular platform for sending financial documents only now more organizations are automating this platform and its processes. Lower cost EDI solutions have limited the value of some of the newer B2B standards. Companies are continuing to look towards extending the value of EDI through EDIINT as well as hybrid solutions.

## **Business Process Management (BPM)**

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Most TechStone clients today have complex financial systems and environments. Although companies continue to standardize their supply chains they will always continue to use best of breed solutions that naturally don't communicate. TechStone thus provides solutions that always manage heterogeneous environments. These complex and varied systems in turn manage multi-processes for various financial needs. TechStone incorporates BPM solutions to provide the ability to fine-tune these processes that drive business efficiency. They allow supply chain managers to refine, control and optimize how business is done.

## **Business Activity Monitoring (BAM)**

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If there's one thing that the recent recession taught financial managers, it's that it's always best to know exactly what is going on in your company at all times. More than ever, supply chain managers want a clear view of their business processes and their effects. TechStone understands this need for increased visibility as well as the need to analyze and use the data productively. TechStone provides real-time monitoring, optimizing and reporting solutions. This allows for real-time visibility and control of financial operations and process end transactions to correct errors as well as even predict failures before they occur. These solutions correlate events to key business performance indicators for meaningful and actionable insight in real-time. TechStone essentially helps clients:

- Reduce costs
  - Improve visibility of processes
  - Optimize production performance
  - Report on findings
  - Adhere to financial mandate compliances
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*"Gartner - Companies that continue to operate without truly integrated systems and processes will perish in the new millenium"*

## The TechStone Approach

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Our approach at TechStone is pretty simple. We provide a phased approach that generally includes those company regions and systems that have the most volume of transactions. Once the connectivity between the ERP systems is established, future process improvements and business improvements are possible.

A Planning or *Inception Stage* includes initial software architecture that defines the connectivity, data flow and ERP system interaction that will be implemented.

A Use Case Survey describing the business processes that will be modeled based on the facilitated sessions in the *Elaboration Stage*.

A detailed Construction Phase including a Project Plan, Statement of Work and Costs Estimate required to build the functionality defined for this work is provided during the *Elaboration Stage*.

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